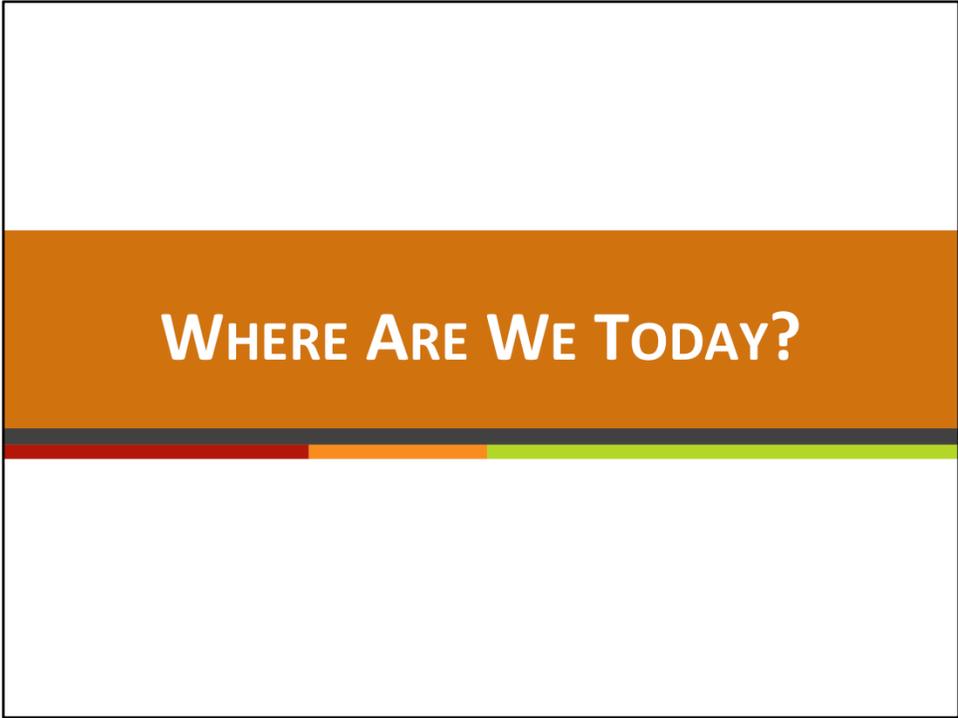




# THE FACTS ABOUT JOB GROWTH IN AMERICA

Today, I'd like to have a fact-based conversation about job growth in America.



Where are we today when it comes to the most important issue on the minds of most Americans: jobs?



Let's start with a simple question.

How many of you know someone without a job?

Well, you're not alone. In fact, 81% of Americans know someone without a job.[1]

This is not a Republican problem. This is not a Democrat problem. It's an American problem that we can solve together with a little common sense.

Since President Obama took office through June 30, 2011, the economy has lost 2.54 million jobs—an average of 2,854 jobs lost every day under this administration.[2]

[1] Rasmussen Reports. "81% Know Someone Out of Work and Looking for a Job." March 28, 2011. [http://www.rasmussenreports.com/public\\_content/business/jobs\\_employment/march\\_2011/81\\_know\\_someone\\_out\\_of\\_work\\_and\\_looking\\_for\\_a\\_job](http://www.rasmussenreports.com/public_content/business/jobs_employment/march_2011/81_know_someone_out_of_work_and_looking_for_a_job)

[2] U.S. Bureau of Labor Statistics. <http://data.bls.gov/cgi-bin/surveymost?ln>

## Job Losses on Barack Obama's Watch



That equals 39,959 jobs lost every two weeks since January 20, 2009. [1] What does 39,109 jobs really look like?

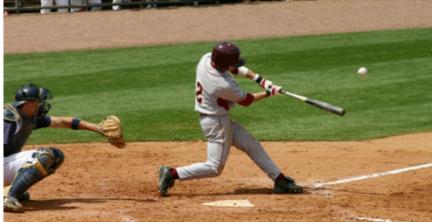
39,959 people is nearly enough to fill the home stadium of President Obama's favorite baseball team to capacity. [2]

[1] U.S. Bureau of Labor Statistics. <http://data.bls.gov/cgi-bin/surveymost?ln>

[2] Official Site of The Chicago White Sox. Current capacity of U.S. Cellular Field: 40,615. [http://chicago.whitesox.mlb.com/cws/ballpark/cws\\_attractions\\_map.jsp](http://chicago.whitesox.mlb.com/cws/ballpark/cws_attractions_map.jsp)

## How Long is a 40-Week Job Search?

The average unemployed American who started looking for a job on MLB's Opening Day...



MARCH 31, 2011

JANUARY 5, 2012



... will still be looking for a job nearly two months after the World Series ends.

And those who have lost a job are searching longer than ever to find a new one.

**The average unemployed American has been searching for a job for 40 weeks—the longest average time to find a job in history.**[1]

That means if the average unemployed worker started searching for a job on opening day of the Major League Baseball season (March 31, 2011), they would still be searching for nearly two months (Jan. 5, 2012) after the 7<sup>th</sup> game of the World Series.

[1] U.S. Bureau of Labor Statistics. <http://data.bls.gov/cgi-bin/surveymost?ln>



Another sign of the magnitude of the problem is the number of Americans relying on government support.

How many of you know someone receiving food stamps who thought they would never have to rely on them?

1 in 7 Americans now rely on food stamps.[1]

[1] U.S. Department of Agriculture. Supplemental Nutrition Assistance Program. Data as of April 29, 2011. <http://www.fns.usda.gov/pd/34SNAPmonthly.htm>



**AMERICANS WANT PAYCHECKS,  
NOT GOVERNMENT CHECKS**

We need to provide for the neediest Americans, but Americans want paychecks, not government checks.

Before we discuss the House Republican action plan for job creation, it's helpful to review how we got here.

## Washington Democrats' Solution for Jobs?

- ✗ \$1.16 trillion failed “stimulus”
- ✗ Higher taxes
- ✗ More government regulation

When they held the White House and large majorities in both the House and the Senate, Washington Democrats tried to spend, tax, and regulate their way to job creation.

As we find ourselves mired the slowest economic recovery since World War II, it's obvious that the strategy didn't work.



I have a question for you: How many of you believe that America benefitted from the \$1.16 trillion failed stimulus?[1]

In January 2009, the Obama Administration predicted that the \$1.16 trillion stimulus bill would keep unemployment below 8%. [2]

It didn't.

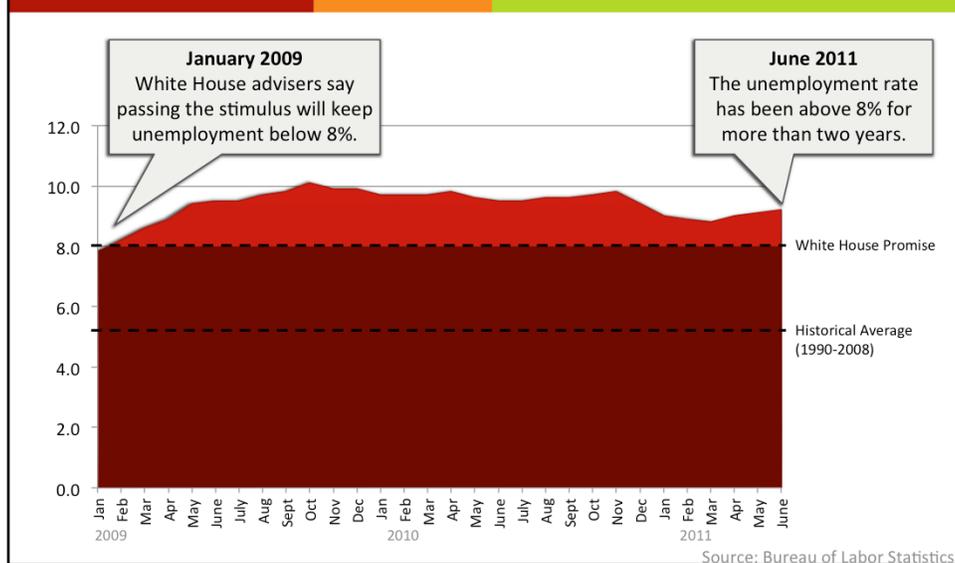
In September 2009, with unemployment at 9.8%, Vice President Biden said, "In my wildest dreams, I never thought it [the stimulus plan] would work this well." [3]

[1] Congressional Budget Office. CBO estimates the cost of the bill will reach \$814 billion (<http://cbo.gov/ftpdocs/117xx/doc11706/08-24-ARRA.pdf>) and interest on the debt for the bill will be at least \$347 billion (<http://www.cbo.gov/ftpdocs/99xx/doc9970/1-27-RyanLetter-09stimulus.pdf>).

[2] Time Magazine. "Obama's Stimulus Plan: Failing by Its Own Measure." July 14, 2009. <http://www.time.com/time/business/article/0,8599,1910208,00.html>

[3] The Wall Street Journal's Washington Wire Blog. "Biden on Stimulus: 'Never Thought It Would Work This Well.'" September 24, 2009. <http://blogs.wsj.com/washwire/2009/09/24/biden-on-stimulus-never-thought-it-would-work-this-well/>

## The \$1.16 Trillion Failed “Stimulus” Did Not Create Jobs



The unemployment rate is currently at 9.2%. It has been above 8% for more than two years (29 months) and reached a high of 10.1% in October 2010. [1]

[1] Bureau of Labor Statistics. <http://data.bls.gov/timeseries/LNS14000000>

## The \$1.16 Trillion “Stimulus” Did Not Create Jobs

✘ According to a new study, the stimulus actually destroyed or forestalled **one million private sector jobs**.

landmark point estimates suggest that the stimulus created/saved 40  
destroyed/forestalled one million private sector jobs.  
killed jobs are in a subset of the private service sect

*Taxpayer Cost for Each Private Sector Job Lost*

**\$1,160,000**

Source: “The American Recovery and Reinvestment Act: Public Sector Jobs Saved, Private Sector Jobs Forestalled.” May 2011.

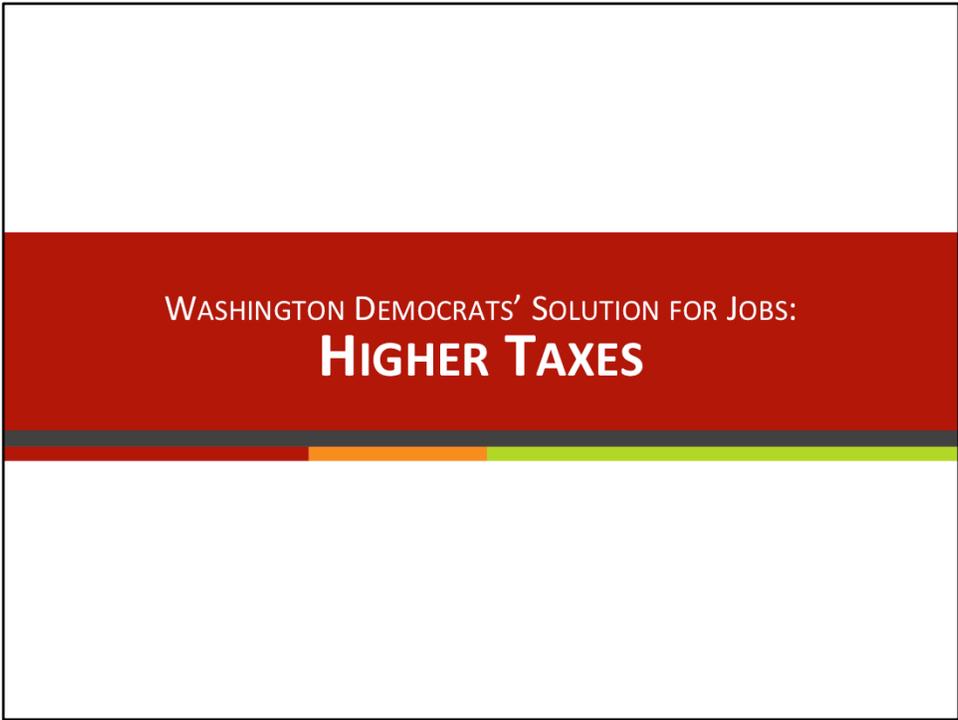
The failed “stimulus” didn’t create the jobs that Washington Democrats promised. But don’t take my word for it.

A new study by economists Timothy Conley from the University of Western Ontario and Bill Dupor from Ohio State University found that the President’s failed stimulus “destroyed or forestalled roughly one million private sector jobs.”

The facts tell us that instead of creating jobs, the largest “stimulus” in American history crowded out private sector growth and destroyed American jobs.

Taxpayers will end up paying \$1,160,000 for every private sector job lost or forestalled by the Democrats’ failed “stimulus”.

[1] “The American Recovery and Reinvestment Act: Public Sector Jobs Saved, Private Sector Jobs Forestalled.” Timothy Conley and Bill Dupor. May 17, 2011. [http://web.econ.ohio-state.edu/dupor/arra10\\_may11.pdf](http://web.econ.ohio-state.edu/dupor/arra10_may11.pdf)



**Washington Democrats' Solution for Jobs: HIGHER TAXES**

A major obstacle to job creation in America is the continued uncertainty that job creators face from the ongoing threat of higher taxes.

## Washington Democrats' Solution: Higher Taxes

- ✗ **Every budget President Obama has proposed included tax increases** which, if enacted, would have been the largest in history.
- ✗ The last Congress enacted **\$670 billion** in gross tax increases.
- ✗ **Odometer tax:** The Obama Administration is now proposing to create a new government office to monitor your driving and require you to pay a tax based on how much you drive.

Source: Office of Management and Budget,  
House Ways & Means Committee, *The Hill*

During each year of his presidency, President Obama has proposed tax increases which, if enacted, would have been the largest in history.[1]

How many of you think the largest tax increase in history will create jobs? This is the wrong time to raise taxes on anyone. Higher taxes prevent economic growth and destroy jobs. The president says that the bulk of these tax increases would only impact the rich. But the fact remains that these tax increases will kill American jobs. More than 75 percent of America's small businesses file their taxes as individuals.[2]

Half of them would suffer a tax increase under the president's proposed tax increases, hurting their ability to hire more workers and pay their current workers more. The president's proposed increase for the top two marginal rates would impact small businesses that employ approximately 22.5 million workers[3], which averages 51,725 per congressional district.

Not only did President Obama sign \$670 billion in tax increases [4] – most of it through the government takeover of health care -- into law during the last two years, now his Administration is proposing an Odometer Tax that will monitor your driving and require you to pay a tax based on how much you drive.[5]

How many jobs do you think that tax will create? When will the president's calls for tax increases stop?

[1] Office of Management and Budget, The President's Budget for Fiscal Year 2012.

<http://www.whitehouse.gov/sites/default/files/omb/budget/fy2012/assets/tables.pdf>

[2] <http://www.nfib.com/issues-elections/issues-elections-item?cmsid=55931>

[3] According to House Budget Committee analysis [<http://budget.house.gov/UploadedFiles/taxdebate.pdf>], 50 percent of all pass-throughs would be impacted by an increase in the top two tax tiers. SBA says [<http://www.sba.gov/advocacy/7495/8424>] that there are 60 million small businesses. If 75 percent are pass-throughs and 50 percent of those are subject to top-tier tax rates, then an increase on the top two rates would impact small businesses that employ approximately 22.5 million workers.

[4] <http://waysandmeans.house.gov/News/DocumentSingle.aspx?DocumentID=197449>

[5] <http://thehill.com/blogs/floor-action/house/159397-obama-floats-plan-to-tax-cars-by-the-mile>



We know that not all regulations are bad, but so many of them are an obstacle to job creation. A recent study by the Heritage Foundation found that an unprecedented 43 major regulations were imposed in fiscal year 2010 with a total economic cost of \$26.5 billion, the highest total since at least 1981.[1]

The cost of regulations is a big obstacle for American job creators.

[1]

<http://www.heritage.org/research/reports/2010/10/red-tape-rising-obamas-torrent-of-new-regulation>

# Say What?

Regulations You Just Can't Make Up



The **Department of Energy** requires microwave manufacturers to measure the amounts of energy their products use in the “off” position.



The **Environmental Protection Agency** wants stricter regulations on the amount of dust ... on American farms.



The **Department of Agriculture** wants to impose a fee on tree sales ... to promote tree sales.

Source: Code of Federal Regulations, Newsmax, Federal Register

## SAY WHAT? Regulations You Just Can't Make Up

Some of the Administration's regulations just make you want to laugh.

The Department of Energy requires microwave makers to measure the amount of energy their products use in the “off” position. [1]

The Environmental Protection Agency wants stricter regulations on the amount of dust on American farms. [2]

The Department of Interior wants to impose a fee on Christmas tree sales to promote Christmas tree sales. [3]

[1] 10 CFR Part 430.

[2] “Obama’s EPA Moves to Regulate Dust.” Newsmax. May 23, 2011. <http://www.newsmax.com/InsideCover/epa-dust-farmers-regulation/2011/05/23/id/397445>

[3] 75 Fed. Reg. 68512 & 76 Fed. Reg. 9695.

## Government Regulations Destroy American Jobs



Moratorium on Development  
of American Energy Resources

**36,137** JOBS



EPA Cement Regulations

**80,000** JOBS



EPA Greenhouse Gas Regulations

**1,400,000** JOBS

Source: "The Economic Cost of a Moratorium on Offshore Oil and Gas Exploration to the Gulf Region," Dr. Joseph R. Mason; "Overview Impact of Existing and Proposed Regulatory Standards on Domestic Cement Capacity," Portland Cement Association; "The Impact of EPA Regulation of GHGs under the Clean Air Act on U.S. Investment and Job Growth," Dr. Margo Thorning, Congressional Testimony.

### Government Regulations Destroy American Jobs

But some of the Administration's proposed regulations just make you want to cry.

According to a Louisiana State University professor, the Department of Interior's *de facto* moratorium of exploration in the Gulf of Mexico could cost 36,137 jobs.[1]

In addition, "more than 80,000 jobs could be lost due to EPA regulations targeting the cement industry." [2]

Finally, EPA greenhouse gas regulations could cost 1.4 million jobs. [3]

[1] "The Economic Cost of a Moratorium on Offshore Oil and Gas Exploration to the Gulf Region," Dr. Joseph R. Mason, Louisiana State University.

[2] Portland Cement Association. "Overview Impact of Existing and Proposed Regulatory Standards on Domestic Cement Capacity." January 2011. [http://createjobstogether.com/Cumulative\\_Econ\\_Analysis\\_Final\\_2-1-11.pdf](http://createjobstogether.com/Cumulative_Econ_Analysis_Final_2-1-11.pdf)

[3] "The Impact of EPA Regulation of GHGs under the Clean Air Act on U.S. Investment and Job Growth." Dr. Margo Thorning, Senior Vice President and Chief Economist, American Council for Capital Formation. Testimony before the House Committee on Energy and Commerce, Subcommittee on Energy and Power. February 9, 2011.

## What Does 1.4 Million Jobs Look Like?

**1.4 million jobs**

is more than every man, woman and child  
in the entire state of Maine

Source: U.S. Census Bureau

### What Does 1.4 Million Jobs Look Like?

1.4 million is more than every man, woman and child in the entire state of Maine. [1]

With anemic 1.8% economic growth for this year, can we really afford these job losses? [2]

[1] U.S. Census Bureau. Resident Population Data: 2010 Census. <http://2010.census.gov/2010census/data/apportionment-dens-text.php>

[2] U.S. Bureau of Economic Analysis. Gross Domestic Product, First Quarter 2011 (Second Estimate). <http://www.bea.gov/newsreleases/national/gdp/gdpnewsrelease.htm>

## WHAT HOUSE REPUBLICANS HAVE ALREADY DONE

- ✓ Blocked the largest tax increase in American history (Dec. 2010)
- ✓ Voted to repeal the government takeover of health care
- ✓ Voted to roll back costly Obama Administration regulations
- ✓ Cut job-destroying spending and changed the culture of Washington

Source: The House Republican Plan for America's Job Creators

The American people placed an upper limit on the damage that Washington Democrats could inflict on the economy by firing House Democrats in the last election.

In December, House Republicans prevented the largest tax increase in American history. As the National Federation of Independent Businesses said just months ago, "Raising the top marginal tax rate would have hit small businesses the hardest just when the country needs them to invest, expand and hire new workers." [1]

In January, we began to implement the Pledge to America, which is focused on providing an environment for economic growth and job creation.

We've voted to:

- Repeal the government takeover of health care
- Roll back costly Obama Administration regulations
- Cut job-destroying spending and changed the culture of Washington

[1] NFIB Press Release. <http://www.nfib.com/nfib-in-my-state/nfib-in-my-state-content?cmsid=55385>

## COMMON SENSE SOLUTIONS TO GET AMERICA BACK TO WORK



- ✓ The Plan for America's Job Creators: Empowering Families, Small Businesses and Entrepreneurs
  - ✓ Empower Small Businesses and Reduce Regulatory Burdens
  - ✓ Fix the Tax Code
  - ✓ Increase Competitiveness for American Manufacturers
  - ✓ Encourage Entrepreneurship
  - ✓ Maximize American Energy Production
  - ✓ Pay Down America's Debt and Start Living Within Our Means

Source: The House Republican Plan for America's Job Creators

## EMPOWER SMALL BUSINESSES AND REDUCE REGULATORY BURDENS

- ✓ Require congressional review and approval of any government agency regulations that have a significant impact on the economy or burden small businesses.
- ✓ Audit existing and pending regulations to identify and address those that hinder economic growth.

Source: The House Republican Plan for America's Job Creators

### **Empower Small Businesses and Reduce Regulatory Burdens**

Job creators are being bogged down by burdensome regulations from Washington that prevent job creation and hinder economic growth. We must remove onerous federal regulations that are redundant, harmful to small businesses, and impede private sector investment and job creation. Clearing away government red tape will allow businesses to grow, expand, and hire new employees.

According to a September 2010 report from the Small Business Administration, total regulatory costs amount to \$1.75 trillion annually—enough money for businesses to provide 17.5 million private sector jobs with an average salary of \$100,000.[1]

As of 2008, small businesses—which have created 64% of all new jobs in the past 15 years—face an annual regulatory cost of \$10,585 per employee, which is 36% higher than the regulatory cost facing large firms.[2]

[1] <http://archive.sba.gov/advo/research/rs371tot.pdf>

[2] Ibid.

## FIX THE TAX CODE TO HELP JOB CREATORS

- ✓ **Increase American competitiveness** by lowering the corporate tax rate to no more than 25% in a deficit neutral manner.
- ✓ Allow U.S. businesses that operate around the globe to **bring back almost \$1.2 trillion** in overseas profits at a lower tax rate.
- ✓ According to a recent study by the Heritage Center for Data Analysis, the economic agenda in the Republican Budget would **create nearly 1 million new private-sector jobs** next year, bring the unemployment rate down to 4% by 2015, and result in 2.5 million additional private-sector jobs in the last year of the decade.

Source: The House Republican Plan for America's Job Creators

### Fix the Tax Code to Help Job Creators

Our tax code has the second highest corporate tax rate in the world and has destroyed America's global competitiveness. [1]

Is there any reason why U.S. companies should pay a 35% tax to Washington when their competitors in other industrialized nations pay an average of 23.5% to their governments? [2]

According to Cisco Systems CEO John Chambers, who employs 73,408 people[3]: "We are dealing with a tax system that is a dinosaur. Every other government in the world has realized that the U.S. has it wrong. They're saying, 'I'm going to have lower taxes, period.' That's what you see all across Western Europe, that's what you see in Asia in the developed countries." [4]

We want common sense, deficit-neutral tax reform that will make the tax code simpler, flatter, fairer, globally competitive and less burdensome for American families and businesses – large and small.

[1] Wall Street Journal. May 25, 2011. [http://online.wsj.com/article/SB10001424052702304066504576343732346643992.html?mod=googlenews\\_wsj](http://online.wsj.com/article/SB10001424052702304066504576343732346643992.html?mod=googlenews_wsj)

[2] Organisation for Economic Co-operation and Development. <http://www.oecd.org/dataoecd/26/56/33717459.xls>

[3] <http://newsroom.cisco.com/dlls/corpinfo/factsheet.html>

[4] "A look at the world's new corporate tax havens." CBS News. March 25, 2011.

## INCREASE COMPETITIVENESS FOR AMERICAN MANUFACTURERS

- ✓ Pass the three pending trade agreements with Colombia, Panama, and South Korea to **create 250,000 jobs.**
- ✓ Continue to open international markets to American-made products.



Source: The House Republican Plan for America's Job Creators

### Increase Competitiveness for American Manufacturers

The more that businesses export, the more they produce. The more businesses produce, the more workers they need. This means job creation.

For more than three years, trade agreements with Colombia, Panama, and South Korea have sat idle, blocked by House Democrats' political posturing.

Enacting these agreements would provide the U.S. economy with a no-cost stimulus, increasing exports and creating jobs in the U.S. as new markets are opened to American goods and services.

According to the International Trade Commission, these three trade agreements would increase U.S. exports by more than \$10 billion.[1]

[1]

[http://www.whitehouse.gov/sites/default/files/fact\\_sheet\\_economic\\_value\\_us\\_korea\\_free\\_trade\\_agreement.pdf](http://www.whitehouse.gov/sites/default/files/fact_sheet_economic_value_us_korea_free_trade_agreement.pdf)

## ENCOURAGE ENTREPRENEURSHIP



- ✓ **Modernize our patent system** to protect our nation's innovators, discourage frivolous lawsuits, and expedite patent reviews.
- ✓ **Re-authorize and improve** federal programs and the approval process to streamline development of new products.
- ✓ **Remove barriers to building a first class workforce** so that the United States can compete in the global marketplace and lead the way in technological development and growth.

Source: The House Republican Plan for America's Job Creators

### Encourage Entrepreneurship

America has historically been on the cutting edge of innovation and technological development, but we are increasingly falling behind our global competitors. Stronger protections for new ideas and products, greater access to a well-educated workforce, and a more efficient and predictable government approval process will empower American business owners to compete in the 21st Century economy.

We will make it easier for existing businesses to grow and allow more start-up companies to flourish.

These reforms will help people achieve the American dream by starting new small businesses, which accounted for 64% of all new jobs over the past 15 years.[1]

According to a survey conducted by the Kaufman Firm, new business owners invest \$80,300 in their business in its first year.[2] The federal government shouldn't add to this burden with costly regulations and bureaucratic approval processes for new products and ideas.

[1] <http://www.sba.gov/advocacy/7495/8420>

[2] [http://www.kauffman.org/uploadedFiles/kfs\\_2010\\_report.pdf](http://www.kauffman.org/uploadedFiles/kfs_2010_report.pdf)

## MAXIMIZE AMERICAN ENERGY PRODUCTION TO ENSURE AN ENERGY POLICY FOR THE 21ST CENTURY

- ✓ **Promote lower energy prices** through increased American energy production.
- ✓ Encourage all forms of energy production.



Source: The House Republican Plan for America's Job Creators

### **Maximize American Energy Production to Ensure an Energy Policy for the 21st Century**

Since President Obama has taken office, American energy production has been halted and the average national price of gasoline has doubled. The rising cost of gasoline and dependence on foreign oil means less money for families struggling to make ends meet and for business owners who are trying to get our economy moving again.

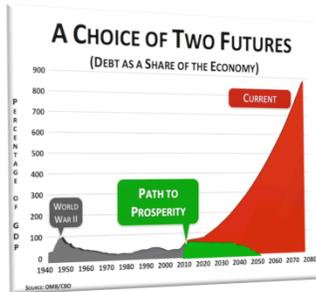
The energy sector is crucial to our economic growth, and high energy costs have a major impact on job creation. We have an abundant supply of natural resources that we must use to meet our nation's energy needs. We need policies that allow us to harness our own resources, develop new sources of energy, and create jobs here at home.

Not only will tapping into American energy help end our dependence on foreign oil, it will begin to create private sector jobs immediately.

According to the American Energy Alliance, increasing Outer Continental Shelf production alone could sustain, in total, approximately 1.2 million new, full-time jobs per year over 30 years.[1]

[1]  
[http://www.americanenergyalliance.org/images/aea\\_summary\\_offshore\\_updated\\_final.pdf](http://www.americanenergyalliance.org/images/aea_summary_offshore_updated_final.pdf)

## PAY DOWN AMERICA'S UNSUSTAINABLE DEBT BURDEN AND START LIVING WITHIN OUR MEANS



- ✓ Implement the House Republicans' Budget: *The Path to Prosperity.*
- ✓ Cut \$6.2 trillion in government spending over the next decade compared to the President's budget.
- ✓ We have to stop spending money we don't have.

Source: The House Republican Plan for America's Job Creators

### Pay Down America's Unsustainable Debt Burden and Start Living Within Our Means

Our nation's historic deficits and national debt have created vast uncertainty for job creators and are keeping investors on the sidelines, meaning that jobs are not being created.

To create jobs and save our country from national bankruptcy, we must stop spending money we don't have.

According to Home Depot's former Chairman & CEO, Bernie Marcus: "If we continue this kind of a policy, we're dead in the water. Because [job creators] don't know what's coming. This debt, this budget, this debt that we have... I'm going to have to pay for this somehow."

We will work to control the federal deficit to assure investors and entrepreneurs that our nation's elected leaders are finally getting serious about paying off the debt over time and will bring back confidence by supporting long-term economic growth.



As you know, many people believe that America's best days are behind us.

They believe that we've fallen behind and we won't be able to catch up.

One of the saddest polls I've seen recently said that only 17% of moms in this country believe that their children will be better off in the future.[1]

We can turn things around.

Americans always have.

It won't be easy, but we -- Republicans and Democrats -- need to work together to answer the challenges that our great nation faces today.

We need your help to do it.

[1] The Tarrance Group. "Key Findings From A National Study Among Generation-Y and Mom Voters." May 25, 2011.

<http://www.tarrance.com/wp-content/uploads/2011/05/Key-Findings-from-a-National-Study-Among-Generation-Y-and-Mom-Voters.pdf>